



**Collaborative Problem Solving Virtual Training**  
**May 17 & 24, 2022**  
**Presenter Biography**

Glenn Richardson

**Glenn Richardson** is the founder of LeaderSages, and is a noted Leadership Coach, Executive Consultant, and Oral Proposal and Presentation Coach. As a Leadership Coach, he enables and equips new and emerging leaders to succeed and prepares technical, scientific, legal and other professionals to transition into key leadership positions. As an Executive Consultant, he assists organizations with critical decisions regarding strategy, operations, and growth; links operational objectives with organizational strategies; and provides strategic advisory and guidance. As an Oral Proposal and Presentation Coach, Glenn provides coaching for live, videotaped, and virtual oral proposals submitted via FEDSIM (and “FEDSIM-like” requirements), where the key management, technical and functional personnel listed/named in the proposal are required to present the proposal. He has also provided similar support to commercial entities, coaching software developers, engineers and technologists for successful new product introductions. As a result, Glenn is known for generating credibility and confidence among his clients, as well as their organizations and agencies.

Glenn is a former Partner at Arthur Andersen LLP where he led the Strategy, Finance, and Economics practice and received three consecutive Consultants’ Choice Awards for coaching, leadership, and mentorship. Glenn is also a former Partner at Deloitte LLP where he led the US Army and Air Force client service teams and championed an innovative Managerhood Program to provide newly promoted Managers with leadership, engagement management, and personal development skills. He serves on the inaugural Board of Directors for Syracuse University’s Office of Veteran and Military Affairs, where he also serves as a frequent speaker, panelist, and pitch competition judge in the Entrepreneurship Bootcamp for Veterans with Disabilities. He serves as a leadership advisor in NCMA’s Contract Management Leadership Development Program, codeveloped NCMA’s first Leadership National Educational Seminar (launched at the NCMA World Congress 2019 in Boston MA), developed an NCMA National Leadership Seminar on Collaborative Problem Solving (scheduled for launch at World Congress 2021 in Denver).

Glenn’s military assignments included the US Army Special Operations Command; US Army, Europe; service in Operation Desert Storm; and The Joint Staff. He is a graduate of multiple military institutions, and leader development programs – from the 82nd Airborne Division’s Primary Leadership Academy to the US Naval War College.

Glenn earned a Master of Arts in National Security and Strategic Studies from the US Naval War College, a Master of Business Administration in Finance from Syracuse University, and undergraduate degrees in Business Management and Economics from North Carolina State University.